



TDHI GROUP

FOOD & BEVERAGE DIVISION

*We transform ideas into
iconic brands and
successful products.*

Our Mission

At the TDHI Food & Beverage Division we turn entrepreneurial visions into market realities: from strategic consulting to product development, from branding to international expansion support.

35+

Years of
experience

7

Continents
served

2015

Foundation
year



www.tdhi-foodandbeverage.com

Who We Are

The TDHI Food & Beverage Division is the specialist arm of TDHI Group dedicated to the food and beverage world. We don't just design and develop new foods and drinks — we create experiences, stories and lasting impressions.

We are the ideal partner for producers and entrepreneurs seeking a consultant capable of opening new markets, consolidating existing ones and developing innovative products on a global scale.

Strategic consulting in the F&B sector

New product development

Brand creation & visual identity

Internationalisation support

Access to dedicated financing

Global network across 7 continents

Our Services

Comprehensive solutions for every stage of your food & beverage project.



Product Development

From concept to final recipe: formulation, testing, packaging and regulatory compliance for innovative foods and beverages.



Brand Strategy

Visual identity, naming, positioning and storytelling to build memorable, market-winning brands.



Internationalisation

Opening new overseas markets, sourcing international distributors and managing exports for SMEs.



Strategic Consulting

Market analysis, business plans, competitor research and development roadmaps to maximise ROI.



Partnership & Network

Access to the global TDHI network: partners, distributors and investors present on every continent.



Dedicated Financing

Support in accessing funded projects to develop companies and products in the Food & Beverage sector.

Markets & Distribution

A global presence for SMEs worldwide

TDHI Food & Beverage is the TDHI Group division dedicated exclusively to food and beverage SMEs looking to grow in international markets. With our network across 7 continents, we accompany every client from target-market analysis through to distribution strategy implementation.



Active presence on all 7 continents



Market Analysis

In-depth study of trends, competitors and opportunities in the target market.



Distributor Search

Identification and selection of qualified distributors at international level.



Launch & Go-to-Market

Operational planning for the launch with on-site support and logistics coordination.



Ongoing Support

Performance monitoring and strategy optimisation over time.

Why Choose Us

The concrete advantages that make a difference for your business.

01 Thirty Years' Experience

Over 35 years of sector know-how, with hundreds of projects delivered successfully across the globe.

02 Unique Network

7 PayMaster partners on every continent and an exclusive contact network of distributors and investors.

03 Tailored Approach

Every project is unique: we build custom strategies tailored to the specific needs of every client.

04 Measurable Results

Clear KPIs from day one, periodic reporting and continuous optimisation to maximise ROI.

05 Compliance & Security

Legal and financial structures fully compliant with European and international regulations.

06 Dedicated Financing

Access to funded projects and public incentives to accelerate growth without burdening capital.

Unique Beverage Selection

Giving niche producers the opportunity to grow beyond borders: new markets, reliable distributors, loyal customers.



Wine · Beer · Sparkling · Champagne · Tequila · Cognac · Bourbon
· Cider · Water · Tea · Coffee and more



Up to 50% financing

Via the TDHI Recovery and Development Fund · No debt to repay · Plans up to 36 months

What we offer

- ✓ Market research and distributor search
- ✓ Pre-sale, during-sale and after-sale assistance
- ✓ Marketing materials design & development
- ✓ New vintage and product-line launch events
- ✓ Corporate video presentations
- ✓ Company sales support and M&A operations
- ✓ Real estate consulting for wineries

UNIQUE FOOD SELECTION

Unique Food Selection

Giving niche producers the opportunity to grow beyond borders. We know the passion and excellence behind every gourmet creation. With an innovative approach and concrete results, we open the doors to new opportunities — practical, profitable and sustainable.



Up to 50% financing

TDHI Recovery & Development Fund · No debt · Payment plans up to 36 months



www.tdhi-foodandbeverage.com/en/unique-food-selection

What we offer



Market research & distributor search



Pre, during & after-sale support



Marketing material development



Franchising development in the food sector



Professional video presentations



67 excellence partners selected

Present your company · We'll take care of the rest



"Our teams operate across Europe and Africa to connect opportunities and build strategic partnerships."

Contattaci

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